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Date:

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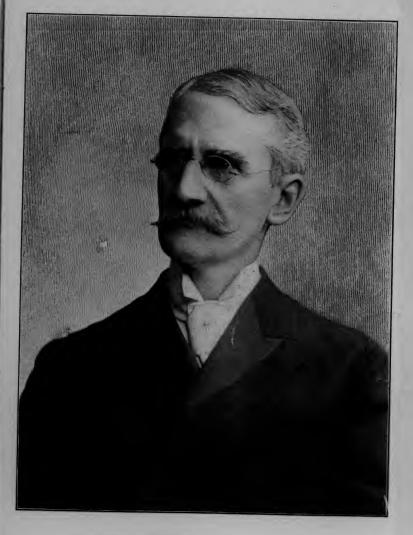
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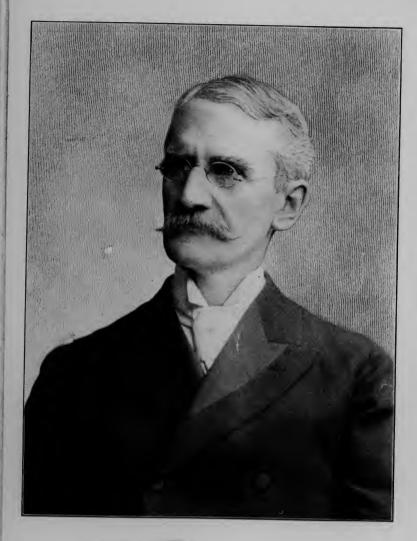
Counsellor in Accountancy,
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### AN ACCOUNTANT'S QUEST FOR FACTS.

In meditative mood, one night,
The idea came to me,
That on accounting I should write,
If new the theme could be.
In libraries there was no lack
Of books of every kind,
I took them out, and put them back,
To see what I could find.

Examined volumes one by one,
Page after page perused,
Only to find when I was done
That nothing could be used.
With some misgivings then I went
Through papers not a few,
And till the night was well nigh spent
I searched for something new.

Plenty of ideas I could find,
But they gave me no clew
To plan or scheme, they were the kind
That everybody knew.
I was convinced that this affair
Would drive me to the brink
Of desperation and despair;
Then I began to think.

I thought of projects and of schemes,
And how to work them out,
Of dozens of accounting themes
That one could write about:
I worked until the sun had thrown
On me a morning beam,
And then, for I had weary grown,
I dropped asleep to dream.

Then in my restlessness I dreamed
I went from place to place,
And in my wandering, I seemed
To float out into space.
Up, higher up, I seemed to rise,
As I pursued my flight
The earth grew less and less in size,
And then was out of sight.

I reached the moon, the man was there
Of whom I've often read:
I hailed him: Can you tell me where
To find the earth? I said.
He dropped his sticks: "I think," said he,
"The earth must have a place
Among the million spheres you see
Filling this endless space."

Said I: The moon appears to me
The smallest of them all,
While planet earth is thought to be
Quite an attractive ball.
"No doubt," said he, "it so appears
To all the dwellers there,
But is a speck among the spheres
Existing everywhere."

I was determined to remain
And find out what he knew
About accounting, and obtain
Some facts: so nearer drew.
Perhaps you are, said I, the man
I left the earth to find,
By kindly helping me, you can
Relieve a troubled mind.

Let me explain; I wish to write
On some accounting theme;
Can you give me a little light
As to a plan or scheme?
Some novel feature would be good,
Or anything instead:
The man could not have understood
A syllable I said;

For he picked up his sticks, and I.
Not wishing to remain,
Bidding the man and moon good bye,
Resumed my flight again.
I floated out among the stars,
Through planetary seas,
Passed Jupiter, Saturn and Mars,
And passed the Pleiades.

Passed meteors and satellites,
Passed through the Milky Way,
Passed comets on their sun-ward flights,
Passed worlds both night and day:
Passed Ursa Major, the great bear,
Both dippers I could spy,
Passed the North Star that's anchored where
It cannot roam the sky.

I passed Uranus in my flight
Among the starry host,
Then planet Neptune came in sight,
The last, the outermost.
I floated on through a cloud sea,
Passed worlds, not one by one,
But systems, groups and nebulae,
As though I'd just begun.

I still pursued an upward flight
Through cloudy atmosphere,
Until I found myself in sight
Of faces drawing near:
One thing I could not understand,
I did not hear them sing,
They had no golden harps in hand,
Nor did I see a wing.

Upon accountancy, said I,
Can you throw any light?
Without attempting to reply
They vanished out of sight.
I waited; for an adage states,
The one of few I knew,
That "all things come to him who waits:"
I found it was not true.

Attempting to resume my flight,
I took a downward course,
I passed through a peculiar light,
Which seemed to have no source:
The way appeared no different
From that I passed before;
I saw a land of vast extent,
Met people by the score.

The place was pleasant to behold
In mountain and in dell:
I asked concerning it, was told,
"Some people call it hell."
I was amazed, for I had thought
That was a torrid place,
Where only wicked ones were brought
To suffer in disgrace.

By questions now and then I tried
To get from them relief,
But information was denied,
Was told to see the chief:
I met his majesty, and saw,
What pictures do belie,
He had no horn, no hoof, no claw,
And had no fiendish eye.

I found his manner affable,
Was greeted with a smile,
Was told that if agreeable,
I could remain a while.
I freely told him of my flight,
That I began to roam
In quest of new accounting light
I did not find at home.

Said I, before I leave, will you
Explain this place to me?
He said, "I will escort you through,
There's nothing strange to see;
This planet is not different
From earth, same here and there;
All here is just as evident
On earth as anywhere."

Have you, I asked, accountants who Could help me in my plight, Who could suggest a thought or two, Or give me some new light? "Oh, yes," said he, "we have a score, Of many types and ranks, Accountants, book-keepers galore; In fact all kinds of cranks."

What do you mean by crank? I said,
Kindly define the name;
Of certain kinds I've heard and read,
Quite likely not the same.
Said he, "The cranks are those who know
What no one can believe;
And can themselves believe and show
What no one can conceive."

My first thought was to make reply,
Then it occurred to me
To ask him for the reason, why
This was allowed to be.
A smile appeared as he replied:
"Of cranks there is no dearth,
This realm is always kept supplied
By your own planet earth."

"I will present you to a few,
Who gladly would consent
To air their schemes, which, if not new,
Will be some different:
They'll talk and will keep you amused,
As long as they have breath."
Oh, no, said I, I'll be excused
From being talked to death.

I told him I was glad to hear
Where all the cranks had gone;
So many leave the earth each year
That soon it will have none:
And asked, am I to understand,
Here only cranks reside;
And no accountants in this land
But cranks, none, none beside?

"None," he replied, "at least so far As I know what that means,
Accountants here are cranks, or are Mere figuring machines:
There must be on your planet earth,
Or on some other sphere,
Accountants who have real worth,
But none of them come here."

It seemed to me quite evident,
That language should be used,
I tried to frame an argument,
But I became confused,
For any ideas of my own
Would disappoint the chief:
I looked around:—I was alone;
Alone, what a relief.

I was discouraged, for to me
There came the gruesome fear,
That in the future, I might be
Included with those here.
But encouraged, for now I could
Show others how to trace
Some of the reasons why they should
Try to avoid this place.

Again I seemed to float away
Beyond the clouds and night,
I floated into endless day,
And to a wondrous height;
I was in a clear atmosphere,
Not a cloud was in it,
Space, only space, both far and near,
Space without a limit.

Remembering that sometimes good
In coming may be late,
I floated on until I stood
Before a great white gate.
To enter was my only thought,
The gate was open wide,
I felt my flight would be for naught,
Unless I went inside.

I saw a man was keeping watch;
I waited for a chance
To let myself be known, and catch
From him a welcome glance.
His face was saintly, such a face
As mortal seldom sees;
He stood with dignity and grace
Holding a bunch of keys.

It was St. Peter; that same face
Was given years ago
Among old master's works a place
By Michael Angelo.
I am from planet earth, said I,
Can I pass through the gate?
Said he, "Entrance I must deny,
Your errand you may state."

I told him all I wished to know,
All I had tried to do;
Told him I left the earth to go
In search of something new.
I told my story once again,
With all the facts detailed,
Confessed that I had roamed in vain,
And absolutely failed.

Said he, "Perhaps you realize
That on your planet earth,
They have been slow to recognize
Accounting and its worth;
Although it is more prominent
On earth than anywhere;
And it can be no different
Away from earth than there.

"By writers theories are made
To cover a wide range,
On subjects of finance and trade,
Of values and exchange:
Authors of earth have well supplied
Works on economics,
But not included, not applied,
Practical accountics."

Have you, I asked, within the gate,
Any accountants who
Would their experience relate,
In a brief interview?
"Accountants here have borne their part,
Have shown their real worth;
They are past masters of the art;
They all came from the earth.

"Flying through space is all in vain,
You need no longer roam,
That which you seek you can obtain
More easily at home."
Will you, said I, briefly explain
Accountancy? then I
Will not have left the earth in vain:
He made me this reply:

"The wants of men have been the force Which, with persistency, Develops business, the one source Of all accountancy.

And so if business could be brought More clearly to the mind, Accountancy would be the thought More plainly be defined.

"All business when brought down to the Final analysis,
However it is done, must be,
Exchanging, simply this.
Exchange as barter first was known,
Was limited, was crude;
From it all business since has grown
To present magnitude.

"The many ways that it is done
In each community,
Are but divisions of the one
Great whole, the unity.
From this foundation built upon,
And by evolution,
All business has been carried on,
Yet without confusion."

I interrupted him to say,
That if these facts were true,
All business must be done one way;
There could be nothing new.
Upon the earth from which I came,
It is quite evident,
That business cannot be the same,
Each kind is different.

"Business may so appear," said he,
From just a passing glance,
And it may seem to some to be
Simply a game of chance,
Conducted by each business man,
In a peculiar way,
Upon an independent plan,
Differently each day.

"But history, if rightly read,
Since business was begun,
Reveals the fact that science led
All the exchanging done.
From all the smaller transactions
That everywhere are known,
To the commerce of the nations,
Sience is clearly shown."

"But science is not the whole
Of business, only part;
Its principles could not control,
Unless expressed by art.
For the science is the knowing
Of principles supplied;
But the art, that is the doing
Of principles applied.

"Knowledge unused is valueless,
However well supplied;
Mere principles are profitless,
Until they are applied.
While principles are, unchanged,
Alike to every one;
Methods of art must be arranged,
To suit the business done."

I asked, is business then defined,
As science and as art?
Nothing more, simply these combined,
Has it no other part?
Said he, "Business is science, art,
And a third element;
Each a distinct component part,
Not a more incident.

"This third component part of trade,
And all commercial acts,
Is the accounting that is made
In detail of the facts.
In business or exchange for gain,
If that is the intent,
Accounting is and must remain
Its vital element.

"For business always contemplates
Accounting in some form;
From it accounting emanates,
And to it must conform.
Were this only an illusion,
A mystery, occult,
Business would be in confusion,
Disaster would result.

"With all the islands of the sea, With both the continents, Business has been and must be Done with these elements. Proof ample is at your command, If history you trace, Showing supply with the demand Has kept an even pace.

"The wants of man have been supplied,
In all the years bygone;
And principles have been applied,
In business that was done.
Those self-made men who may deny
And scout the components,
Unconsciously are governed by
All of the elements."

I told him that I thought I saw
Truth in the arguments
Concerning universal law,
And methods man invents.
I said, the whole of which you speak,
A mountain seems to be,
And I but part way to the peak.
"Listen," he said, "to me."

"Business which is a unity
In principle, not in plan,
Has individuality
Independent of man.
For business actuality,
Man is responsible,
His individuality
Has made it possible.

"Not by chance or accident,
But by evolution,
A gradual development;
Not a revolution.
Step by step has been the process
Of business unfoldment;
And there is no one who can guess
Its limit or extent.

"The whole of science is not known,
Broader will be its scope:
The whole of art has not been shown,
With it man still will cope.
Accountancy, though prominent,
As yet is not complete;
Newer methods will supplement
The old and obsolete.

"The foundations will not be changed,
Not altered, not relaid,
But methods will be rearranged
New systems will be made,
And appropriated by man,
For his adaptation,
Or use upon a broader plan,
Of a new creation.

"The wants of man will be supplied Without limitation,
By processes as yet untried,
With an application.
Whatever may be the demand
Man is not impotent,
All forces are at his command
In the development.

"That which he cannot now explain,
Or which may be in doubt,
Need not unknowable remain,
If he will search it out.
Nuggets of gold we seldom find
Lying upon the ground,
Within the rocks they are confined,
And by hard labor found.

"A glimpse of truth we sometimes see From efforts not our own,
But living vital truth can be
Only by searching known.
When you are once again on earth,
Awakened from your dream,
Accounting may have greater worth,
Business more real seem."

I was confronted with a task
I did not contemplate,
The many questions I would ask,
I could not formulate:
And when prepared to make reply,
I found it was too late,
The man, while waving me good-bye,
Had passed inside the gate.

Outside, alone I sat in thought,
My flight might be in vain,
But I had found that all I sought,
I could on earth obtain:
Had found by wandering through space,
Through scenes both new and strange,
Business the same in every place,
In man alone the change.

My journey homeward was begun;
I floated from the place,
Floated by planets one by one,
Floated through clouds and space:
I floated, floated, floated on,
Floated as I began,
Floated till I awoke upon
That spot called Earth by man.

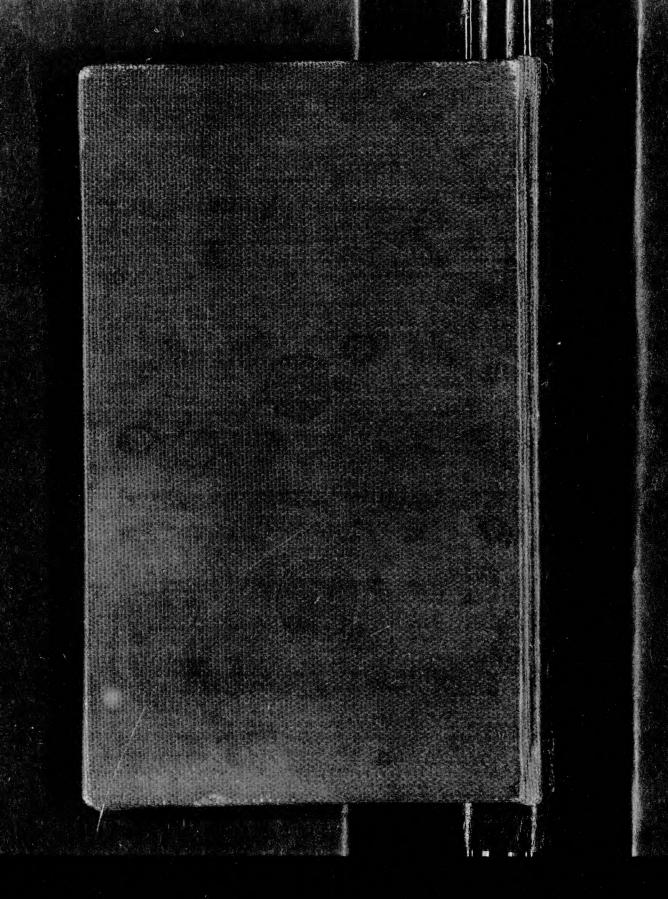
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